Antiretrovirals - 2001							Rough Estimate by Payor - 2001		
	NEW YORK		CALIFORNIA		NY-CA	NY-CA	(Amounts in $000s)		
Maker/Drug	Total	% of ARV	Total	% of ARV	DIFF	% DIFF	ADAP	Medicaid	US Market
GSK							5	10	25
Combivir	$25,193,161	19.42%	$21,751,733	17.09%	$3,441,428	2.33%	$126,000	$251,900	$629,800
Epivir	$10,450,881	8.06%	$11,263,646	8.85%	-$812,765	-0.79%	$52,300	$104,500	$261,300
Trizivir	$6,815,208	5.25%	$8,974,767	7.05%	-$2,159,559	-1.80%	$34,100	$68,200	$170,400
Ziagen	$6,716,141	5.18%	$7,012,598	5.51%	-$296,457	-0.33%	$33,600	$67,200	$167,900
Agenerase	$2,539,327	1.96%	$3,161,973	2.48%	-$622,646	-0.53%	$12,700	$25,400	$63,500
Retrovir	$1,362,076	1.05%	$1,099,684	0.86%	$262,392	0.19%	$6,800	$13,600	$34,100
	$53,076,794	**40.91%**	$53,264,402	**41.85%**	-$187,608	**-0.94%**	$265,400	$530,800	$1,326,900
BMS									
Zerit	$13,971,037	10.77%	$14,454,439	11.36%	-$483,402	-0.59%	$69,900	$139,700	$349,300
Sustiva	$11,189,366	8.62%	$9,099,850	7.15%	$2,089,516	1.48%	$55,900	$111,900	$279,700
Videx	$4,606,756	3.55%	$4,635,989	3.64%	-$29,233	-0.09%	$23,000	$46,100	$115,200
	$29,767,159	**22.94%**	$28,190,278	**22.15%**	$1,576,881	**0.80%**	$148,800	$297,700	$744,200
PFIZER									
Viracept	$17,450,566	13.45%	$16,484,548	12.95%	$966,018	0.50%	$87,300	$174,500	$436,300
Rescriptor	$343,287	0.26%	$292,709	0.23%	$50,578	0.03%	$1,700	$3,400	$8,600
	$17,793,853	**13.72%**	$16,777,256	**13.18%**	$1,016,597	**0.53%**	$89,000	$177,900	$444,800
ABBOTT									
Kaletra	$8,739,975	6.74%	$8,110,848	6.37%	$629,127	0.36%	$43,700	$87,400	$218,500
Norvir	$4,047,720	3.12%	$4,618,670	3.63%	-$570,950	-0.51%	$20,200	$40,500	$101,200
	$12,787,695	**9.86%**	$12,729,519	**10.00%**	$58,176	**-0.14%**	$63,900	$127,900	$319,700
MERCK									
Crixivan	$7,005,428	**5.40%**	$5,283,026	**4.15%**	$1,722,402	**1.25%**	$35,000	$70,100	$175,100
ROXANE									
Viramune	$5,824,464	**4.49%**	$7,200,285	**5.66%**	-$1,375,821	**-1.17%**	$29,100	$58,200	$145,600
ROCHE									
Fortovase/Invira	$2,943,188	2.27%	$3,376,267	2.65%	-$433,079	-0.38%	$14,700	$29,400	$73,600
HIVID	$328,003	0.25%	$196,480	0.15%	$131,523	0.10%	$1,600	$3,300	$8,200
	$3,271,191	**2.52%**	$3,572,747	**2.81%**	-$301,556	**-0.29%**	$16,400	$32,700	$81,800
GILEAD									
Viread*	$209,115	**0.16%**	$260,605	**0.20%**	-$51,490	**-0.04%**	N/A	N/A	N/A
ARV = 81% of	$129,735,699	100.00%	$127,278,118	100.00%			$648,700	$1,297,400	$3,243,400
			ARV = 83% of Total Drug Costs						
Notes:									
* Viread expenses only from 11/07 - 12/31/01 for NY and 11/3-12/3101 for CA.									